

California Legal Market NYU 2014

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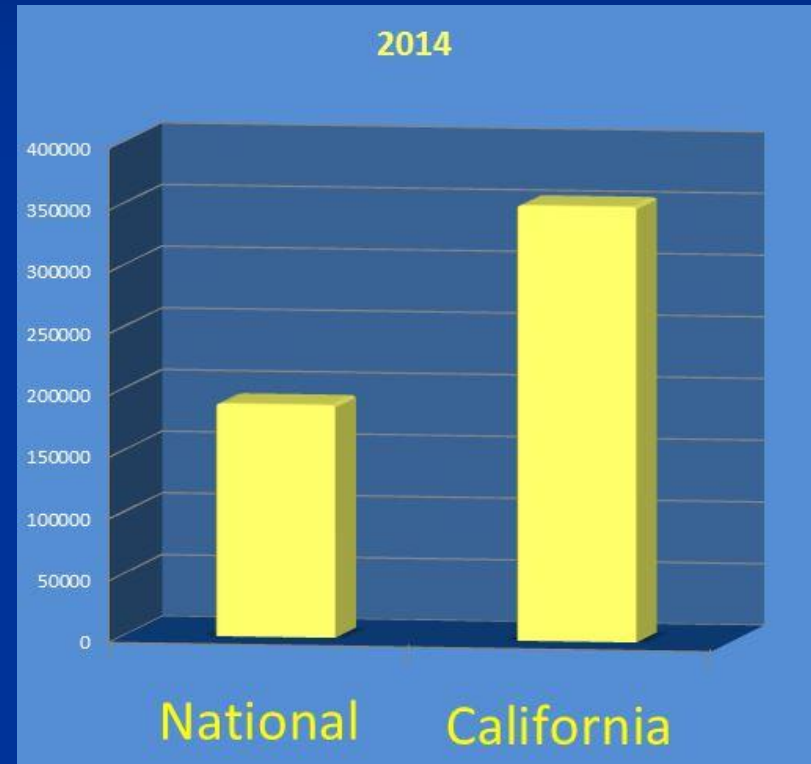


www.sfbsearch.com

Housing Price Comparison

Median Prices

	National	California
1999	\$134,000	\$206,000
2007	\$223,800	\$586,030
2011	\$156,100	\$271,000
2012	\$154,700	\$267,000
2013	\$173,800	\$333,800
2014	\$188,900	\$353,000



10 Most Expensive U.S. Cities for Renters

- 1 San Francisco
- 2 New York
- 3 Boston
- 4 Washington, D.C.
- 5 Los Angeles
- 6 San Jose
- 7 Oakland
- 8 Miami
- 9 Seattle
- 10 San Diego



(CBS Moneywatch, July 2013)

NALP Buying Power Index – Class of 2012

<u>City</u>	<u>Median Salary</u>	<u>NYC Buying Power</u>
New York	\$160,000	\$160,000
Los Angeles	\$160,000	\$92,890
Silicon Valley	\$160,000	\$108,940
Costa Mesa (OC)	\$160,000	\$99,850
San Francisco	\$160,000	\$115,970
San Diego	\$ 100,000	\$93,600

(NALP, September 2013)

Law Firm Trends

- Nationalization
- Consolidation
- Decentralization
- Associate Compensation



Number of California Partners Elevated for the Past Five Years

<u>Firm</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>
Cooley	1	5	6	8	8	6
Gibson Dunn	5	4	4	3	6	4
MoFo	7	4	6	9	6	5
O'Melveny	3	2	6	5	1	5
Pillsbury	6	6	2	1	3	5
Sheppard Mullin	6	10	12	2	9	8
Wilson Sonsini	2	6	7	6	4	7

Profits Per Partner 2013

Selected LA Firms

Firm	Profits Per Partner
Quinn Emanuel	\$4,480,000
Irell & Manella	3,360,000
Gibson Dunn	2,948,000
Latham & Watkins	2,490,000
Paul Hastings	2,175,000
Akin Gump	1,835,000
O'Melveny	1,730,000
Bingham	1,475,000
MoFo	1,465,000
Greenberg Traurig	1,350,000

Southern California Law Firm Market

Southern California firm geography:
Los Angeles/Orange County/San Diego



Largest Los Angeles Firms

Rank	Firm	Attorneys
1	Lewis Brisbois	274
2	Gibson Dunn	270
3	O'Melveny	259
4	Sheppard Mullin	228
5	Latham & Watkins	217
6	Manatt Phelps	153
6	Munger Tolles	153
6	Quinn Emanuel	153
9	Sidley Austin	147
10	Seyfarth Shaw	143



(Los Angeles Daily Journal, March 2014)

Largest Orange County Firms

Rank	Firm	Attorneys
1	Knobbe Martens	170
2	Rutan & Tucker	138
3	Stradling	81
4	Gibson Dunn	79
5	Latham & Watkins	63
6	Sheppard Mullin	61
7	Snell & Wilmer	55
8	Lewis Brisbois	53
8	O'Melveny	53
10	Newmeyer & Dillion	52



(Los Angeles Daily Journal, March 2014)

Largest San Diego Firms

Rank	Firm	Attorneys
1	Procopio Cory	142
2	Robbins Geller	135
3	Gordon & Rees	124
4	DLA Piper	117
5	Cooley	101
6	Latham & Watkins	87
7	McKenna Long	86
8	Sheppard Mullin	83
9	Higgs Fletcher	71
10	Morrison & Foerster	63



(Los Angeles Daily Journal, March 2014)

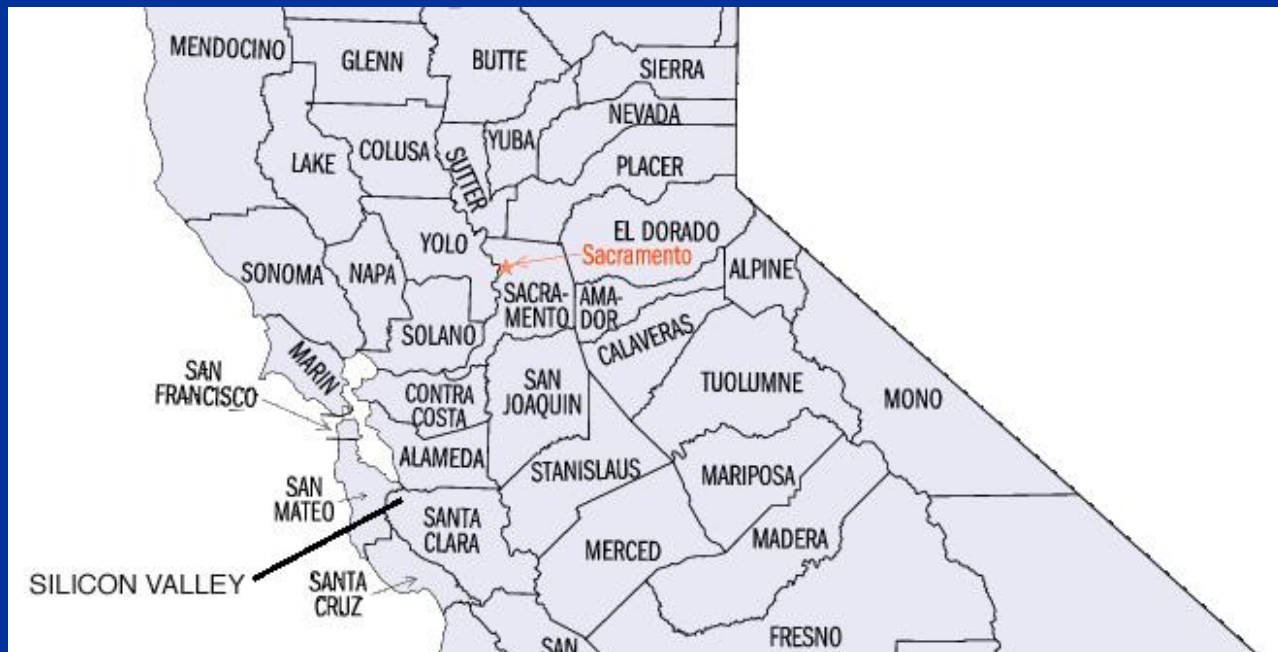
Southern California Vault 2014

Prestige Rankings

<u>Rank</u>	<u>Firm/SoCA Attys</u>	<u>SoCA Offices</u>
1	Gibson Dunn/356	LA(2), OC
2	Latham & Watkins/362	LA, OC, SD
3	Irell & Manella/185	LA, OC
4	Munger Tolles/155	LA
5	O'Melveny/318	LA(2), OC
6	Quinn Emanuel/151	LA
7	Skadden Arps/116	LA
8	Paul Hastings/201	LA, OC, SD
9	Kirkland & Ellis/83	LA
9	Morrison & Foerster/150	LA, SD

Northern California Law Firm Market

Northern California firm geography:
San Francisco/Silicon Valley



Largest San Francisco Firms

Rank	Firm	Attorneys
1	Morrison & Foerster	263
2	Orrick	191
3	Reed Smith	149
4	Hanson Bridgett	136
5	Farella Braun	133
6	Pillsbury	125
7	Morgan Lewis	117
8	Gordon & Rees	112
9	Sedgwick	108
10	Latham & Watkins	106



(Los Angeles Daily Journal, March 2014)

Largest Silicon Valley Firms

Rank	Firm	Attorneys
1	Wilson Sonsini	326
2	Fenwick & West	205
3	Cooley	175
4	DLA Piper	100
5	Latham & Watkins	98
6	Orrick	85
7	Gunderson	81
8	Morrison & Foerster	79
9	Jones Day	65
10	Skadden	64
10	Wilmer Cutler	64



(Los Angeles Daily Journal, March 2014)

Northern California Vault 2014

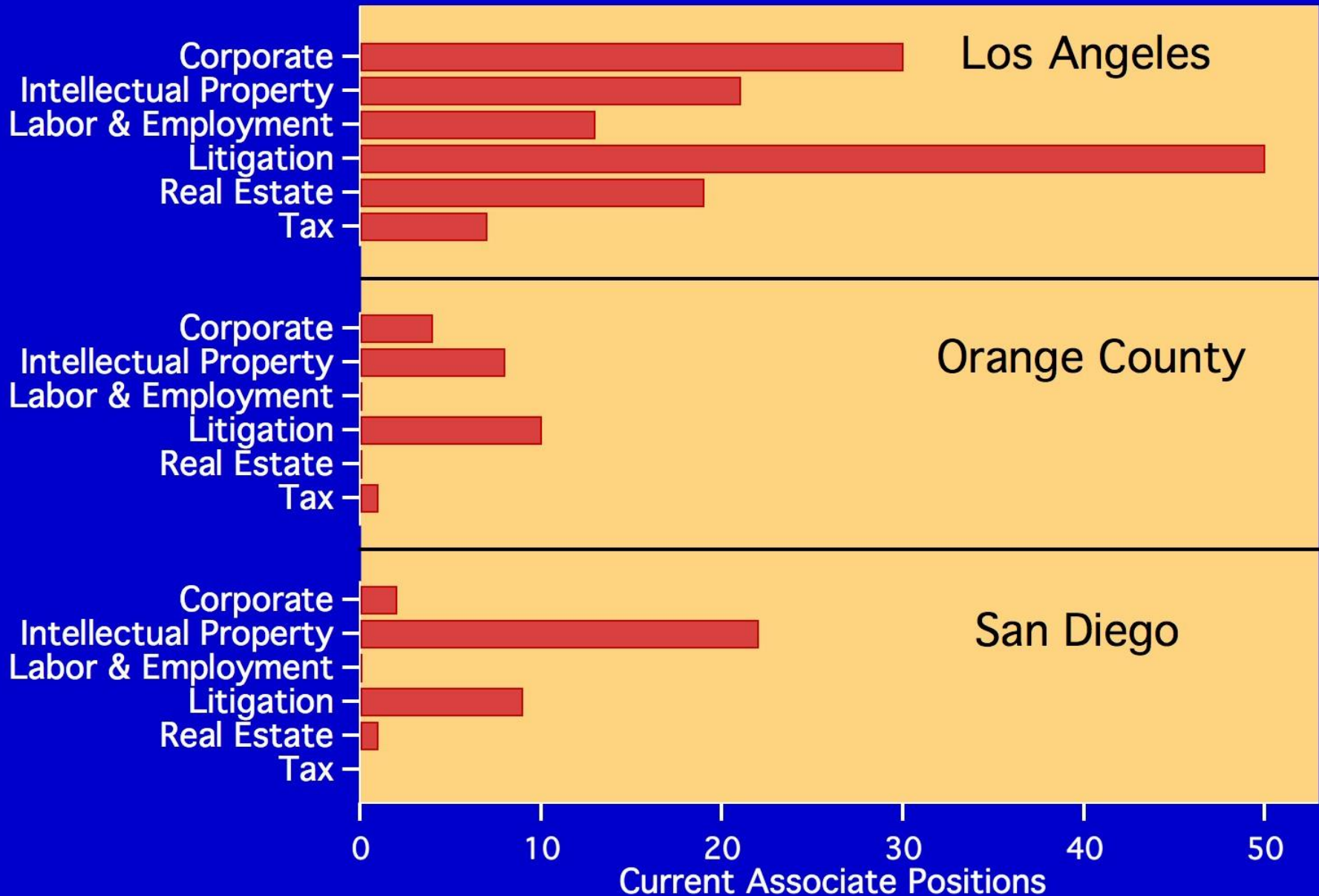
Prestige Rankings

<u>Rank</u>	<u>Firm/NoCA Attys</u>	<u>NoCA Offices</u>
1	Morrison & Foerster/361	SF, SV, Sac
2	Wilson Sonsini/413	SF(2), SV
3	Latham & Watkins/203	SF, SV
4	Orrick/326	SF, SV, Sac
5	Quinn Emanuel/120	SF, SV
6	Fenwick & West/308	SF, SV
7	Gibson Dunn/130	SF, SV
8	Cooley/379	SF, SV(2)
9	Keker & Van Nest/88	SF
10	Skadden/67	SV

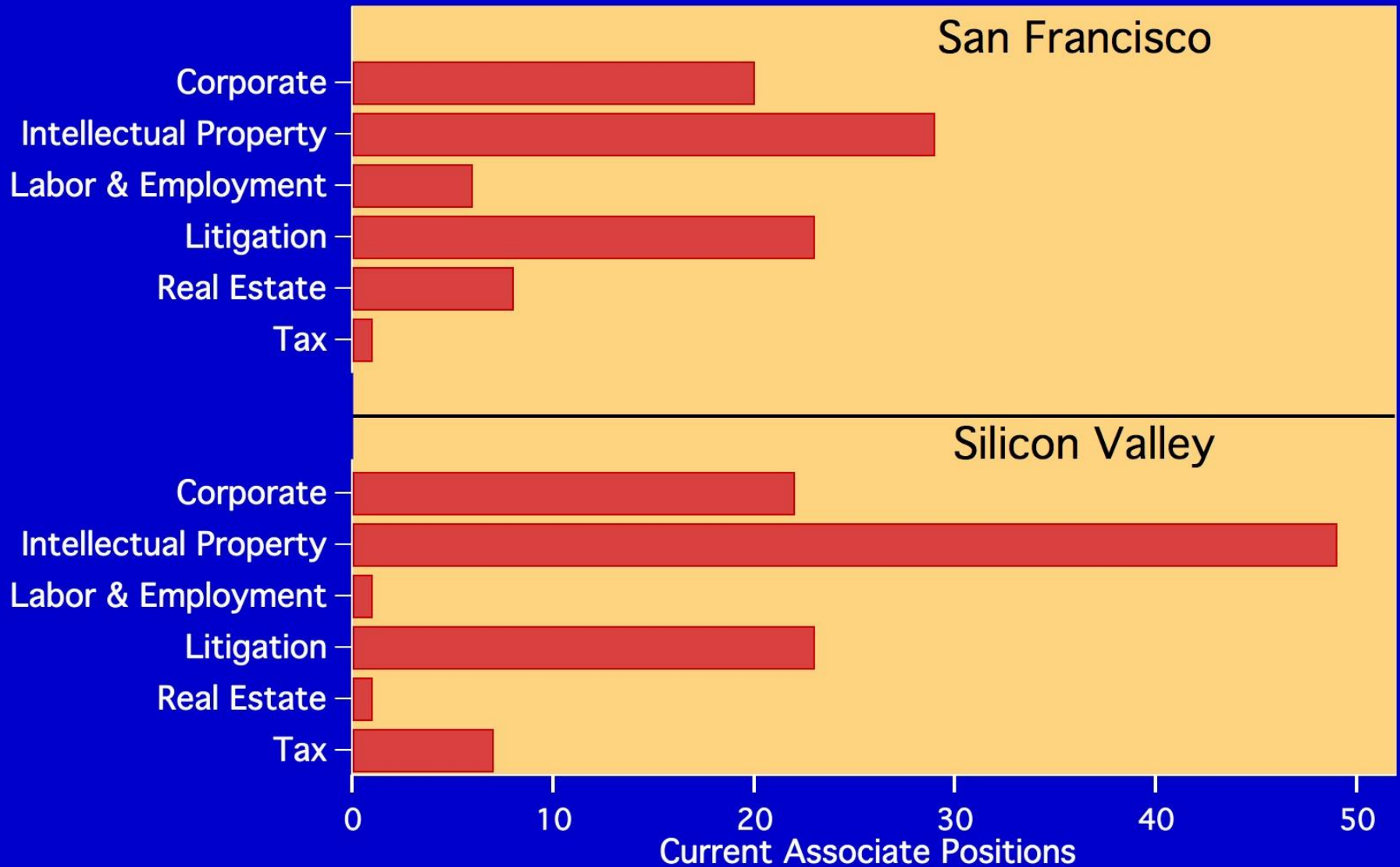
California Hiring and Practice Trends: What's Hot and What's Not

- Hot: Litigation, Intellectual Property, Corporate
- Warm: Employment, Environmental/Energy, Real Estate
- Cold: Bankruptcy, Tax, Banking/Financial Services, International

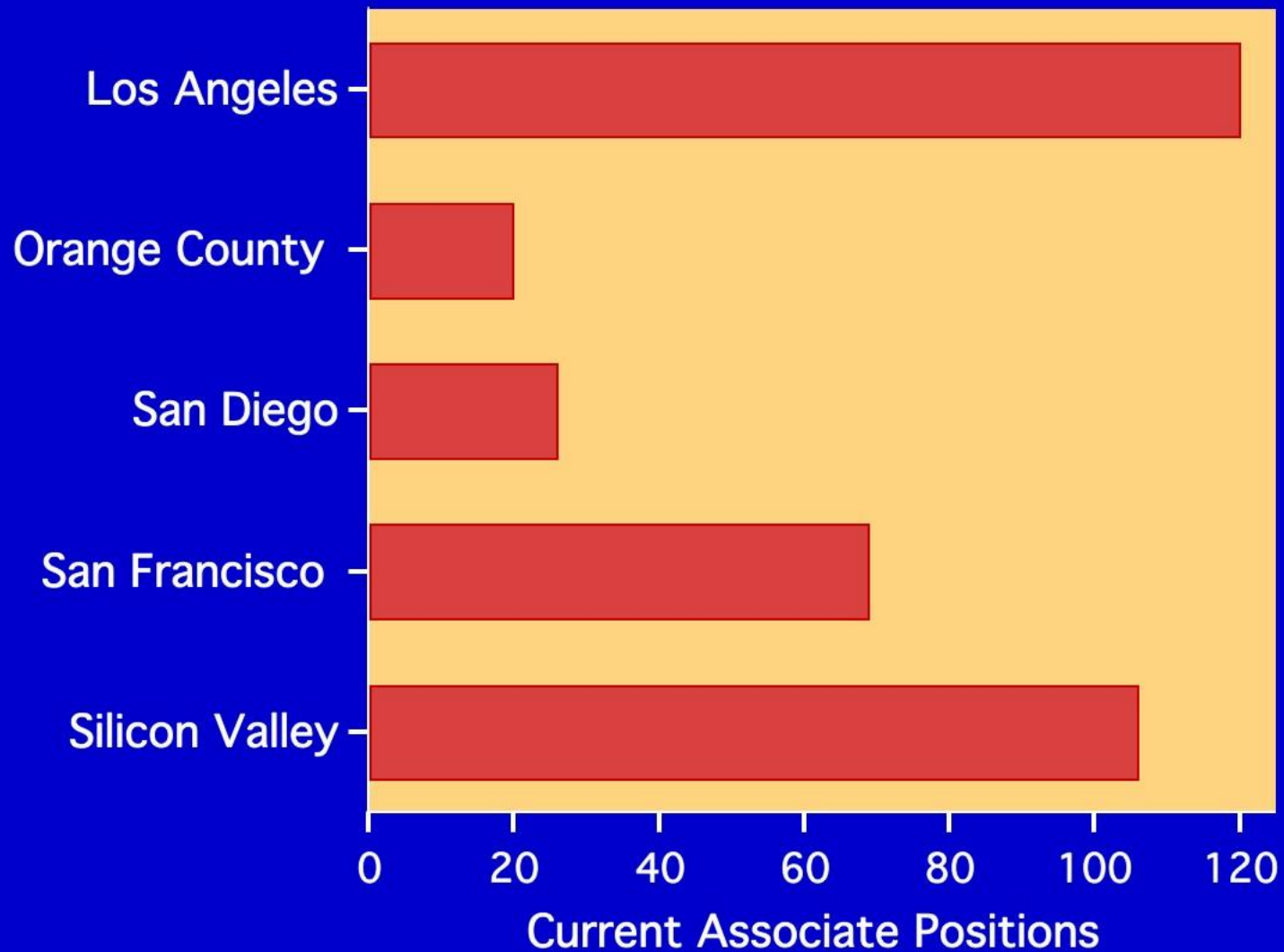
Associate Positions at SFB: Southern California



Associate Positions at SFB: Northern California



Associate Positions at SFB



Entertainment Practice: a Special Case

- What is it ?
- How to break in
- Firms



"Ed's a lawyer slash actor, Ron's a lawyer slash filmmaker, and Beverly's a lawyer slash playwright."

Choices: Who's Coming/ Not Coming to NYU



NYU Law Graduates in California Law Firms

■ Los Angeles	630
■ San Francisco	373
■ Silicon Valley	130
■ Orange County	192
■ San Diego	193
■ Sacramento	46
■ In-House	126



Landing a Job in California

- Use undergraduate connections
- Professors with California connections
- Local bar associations
- Attend job fairs
- NALP/
Martindale-Hubbell
- Contact NYU
graduates in CA



Closing Thoughts

- Show a commitment to California
- Take the CA Bar sooner rather than later
- Career planning: Your first job won't be your last



More Closing Thoughts

- Academic Performance
- Control Your Social Media



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California Strong Practice Areas by Firm (2014)

Note: The firm names mentioned are compiled from a variety of sources. They are intended to be a representative, but not exhaustive/definitive listing.

LITIGATION

Strong in Southern California/Los Angeles

Arent Fox	Morrison & Foerster
Caldwell Leslie	Munger Tolles
Gibson Dunn	O'Melveny
Glaser Weil	Orrick
Greenberg Glusker	Paul Hastings
Greenberg Traurig	Proskauer
Irell & Manella	Quinn Emanuel
Jenner & Block	Sidley Austin
Jones Day	Simpson Thacher
Katten	Skadden
Kirkland & Ellis	Sullivan
Latham	Susman Godfrey
McKool Smith	

San Diego Standouts

Cooley	McKenna Long & Aldridge
DLA Piper	Procopio
Latham	

Orange County

Gibson Dunn
Irell
K&L Gates

Strong in Northern California

Arnold & Porter	Lieff Cabraser
Cooley	Morrison & Foerster
Covington	Orrick
Fenwick & West	Pillsbury
Keker & Van Nest	Wilson Sonsini

California Strong Practice Areas by firm-Continued
LITIGATION-Continued

White Collar Litigation Practices

Bird Marella	Orrick
Crowell & Moring	Quinn Emanuel
Gibson Dunn	Sheppard Mullin
Jones Day	Skadden
Kirkland & Ellis	WilmerHale
Latham	Winston & Strawn
O'Melveny	

INTELLECTUAL PROPERTY

Top Firms Include:

IP Litigation

Arnold & Porter	Knobbe Martens
Davis Wright	Latham
DLA	Manatt
Durie Tangri	McDermott Will & Emery
Fenwick	Mitchell Silberberg
Fish & Richardson	Morrison & Foerster
Foley & Lardner	O'Melveny
Gibson Dunn	Orrick
Hogan Lovells	Quinn Emanuel
Irell & Manella	Ropes & Gray
Jenner & Block	Sidley Austin
K&L Gates	Weil Gotshal
Keker & Van Nest	WilmerHale
Kilpatrick Townsend	Wilson Sonsini
Kirkland & Ellis	Winston & Strawn

Soft IP: Copyright, Trademarks, Entertainment IP

Greenberg Traurig	Kinsella Weitzman
Irell & Manella	Manatt
Katten	

IP Portfolio Managers, Patent Prosecutors & Litigators

Blakely Sokoloff	Irell & Manella
Cooley	Jones Day
DLA Piper	Knobbe Martens
Finnegan Henderson	McDermott Will & Emery
Fitzpatrick Cella	Morrison & Foerster
Foley & Lardner	O'Melveny

California Strong Practice Areas by firm-Continued

CORPORATE TRANSACTIONS

Top firms include:

Northern California:

San Francisco

Arnold & Porter
Cooley
Covington
Kirkland & Ellis
Latham

Morrison & Foerster
Orrick
Pillsbury
Shartsis Frieze
Shearman & Sterling

Silicon Valley

Cooley
Davis Polk
Fenwick & West
Gunderson Dettmer

Kaye Scholer
Simpson Thacher
Sullivan & Cromwell
Wilson Sonsini

Southern California:

Los Angeles

Gibson Dunn
Kirkland & Ellis
Latham
Milbank
Munger Tolles

O'Melveny
Proskauer
Sheppard Mullin
Skadden

Orange County

DLA Piper
Irell & Manella
Latham

McDermott Will & Emery
Sheppard Mullin
Stradling Yocca

San Diego

Cooley
DLA Piper
Latham

McKenna Long & Aldridge
Sheppard Mullin

LABOR AND EMPLOYMENT

Strong practices include:

Boutiques

Fisher & Phillips
Hirschfeld Kraemer
Jackson Lewis

Little Mendelson
Ogletree
Payne & Fears (OC)

California Strong Practice Areas by firm-Continued

Full-service Firms

Gibson Dunn (LA, OC, SF, PA)	Paul Hastings (CA)
Jones Day (LA, SF)	Proskauer (LA)
Manatt (LA)	Seyfarth (LA, SF)
Mitchell Silberberg (LA)	Sheppard (CA)
Morgan Lewis (LA, SF)	Wilson Sonsini (No. CA)
Orrick (SF)	Winston & Strawn (LA, SF)

ENVIRONMENTAL/LAND USE

Strong practices include:

Alston & Bird (LA)	Latham (LA)
Brownstein	Meyers Nave
Cox Castle (statewide)	Nossaman (statewide)
Farella Braun (SF)	Paul Hastings (SF)
Hunton	Rutan & Tucker (OC)
Jeffer Mangels (LA)	Sheppard Mullin (SF)

Environmental-Energy/Clean Tech Practice Groups Include:

Baker & McKenzie	Sheppard Mullin
Latham	Skadden
Morrison & Foerster	Stoel Rives
Nossaman	WilmerHale (PA)
Pillsbury	Winston & Strawn

REAL ESTATE TRANSACTIONS & FINANCE

Top real estate practices include:

Allen Matkins (statewide)	Miller Starr (Walnut Creek)
Buchalter Nemer (LA/SF)	Morrison & Foerster (CA)
Cox Castle (statewide)	Orrick (SF)
DLA Piper (statewide)	Paul Hastings (statewide)
Elkins Kalt (LA)	Pircher (LA)
Farella Braun (SF)	Procopio (SD)
Gibson Dunn (LA)	Proskauer (LA)
Goodwin Procter (LA)	Rutan & Tucker (OC)
Greenberg Traurig (So. CA)	Shartsis Friese (SF)
Latham (LA)	Sheppard Mullin (statewide)
Manatt (OC, LA)	Sidley (statewide)
McKenna Long & Aldridge (SF, SD)	Wendel Rosen (SF)

California Strong Practice Areas by firm-Continued

BANKRUPTCY FIRMS

Top practices include:

Irell & Manella
Kirkland & Ellis
Klee Tuchin
Latham
Levene Neale
Milbank

Pachulski Stang
Peitzman Weg
Sheppard Mullin
Sidley Austin
Skadden
Stutman Treister
Winston & Strawn

TAX/EMPLOYEE BENEFITS

Strong practices include:

Corporate Tax

Baker & McKenzie (SV)
Cooley (No. CA)
Fenwick & West (SV)
Gibson Dunn (LA)
Irell & Manella (LA)
Jeffer Mangels (LA)

Loeb & Loeb (LA)
McDermott Will & Emery (SV)
Morrison & Foerster (No. CA)
Paul Hastings (So. CA)
Proskauer (LA)
Wilson Sonsini (SV)

International Tax Planning (SV)

Baker & McKenzie
Fenwick & West
McDermott Will & Emery

Employee Benefits

Cooley (statewide)
Morgan Lewis
Trucker Huss (SF)

BANKING AND FINANCIAL SERVICES

Top practices include:

Buchalter Nemer
BuckleySandler
Manatt
Milbank
Morrison & Foerster

Paul Hastings
Pillsbury
Sheppard Mullin
Sullivan & Cromwell

Some Other Firms To Know About

San Francisco Bay Area

Coblentz Patch
Durie Tangri
Feinberg Day
Greene Radovsky
Jeffer Mangels
Kasowitz Benson
Lafayette & Kumagai
Landau Gottfried & Berger
Lee Tran & Liang
Lieff Cabraser
Miller Law Group
Rosen Bien Galvan & Grunfeld
Shute Mihaly
Thomas Whitelaw
Valle Makoff

San Diego

Abelson Herron Halpern
Procopio Cory
Seltzer Caplan

Orange County

Atkinson Andelson
Hodel Briggs Winter
Newport Trial Group
Sherry Meyerhoff
Thomas Whitelaw

Los Angeles

Abelson Herron Halpern
Bird Marella
Buchalter Nemer
Caldwell Leslie
Doll Amir
Dovel & Luner
Early Sullivan
Edwards Wildman
Elkins Kalt Weintraub
Jeffer Mangels
Kelley Drye/White O'Connor
Kendall Brill
Kinsella Weitzman
Landau Gottfried & Berger
Lee Tran & Liang
Miller Barondess
Raines Feldman
Scheper Kim
Sklar Kirsch
Stubbs Alderton & Markiles
Susman Godfrey
TroyGould
Valle Makoff
Willenken Wilson

ENTERTAINMENT FIRMS

Note: The firm names mentioned are compiled from a variety of sources. They are intended to be a representative, but not exhaustive/definitive listing.

<u>Firm</u>	<u>Website/address</u>
Alexander, Lawrence	www.anlf.com
Behr Abramson	9701 Wilshire Blvd, Beverly Hills, CA 90212 310.556-9200
Bloom Hergott	150 S. Rodeo Drive, Beverly Hills, CA 90212 310.859.6800
Davis Wright	www.dwt.com
Del Shaw Moonves Tanaka	www.dsmtfl.com
Edwards Wildman	www.eapdlaw.com
Felker Toczek	10880 Wilshire Boulevard, Suite 2070, Los Angeles, CA 90024; 310.441.8000
Gang Tyre	132 South Rodeo Drive, Beverly Hills, CA 90212 310.777.4800
Gendler & Kelly	450 N. Roxbury Drive #1000, Beverly Hills, CA 90210 310.285.7188
Gibson Dunn	www.gibsondunn.com
Gipson Hoffman	www.ghplaw.com
Glaser Weil	www.glaserweil.com
Greenberg Glusker	www.ggfirm.com
Greenberg Traurig	www.gtlaw.com
Hansen Jacobsen	www.hjth.com
Hirsch Wallerstein	www.hwhmf.com

Irell & Manella	www.irell.com
Jackoway Tyerman	1925 Century Park East, 22nd Floor, Los Angeles, CA 90067; 310.553.0305
Jenner & Block	www.jenner.com
Jeffer Mangels	www.jmbm.com
Katten Muchin	www.kattenlaw.com
Katz Golden Rosenman	www.kgrllp.com
Kinsella Weitzman	www.kwikalaw.com
Kleinberg Lange	www.kleinberglange.com
Lavelly & Singer	www.lavelysinger.com
Lichter Grossman	9200 Sunset Boulevard., Suite 1200, Los Angeles, CA 90069; 310.205.6999
Liner LLP	www.linerlaw.com
Loeb & Loeb	www.loeb.com
Manatt Phelps	www.manatt.com
McKuin Frankel & Whitehead	141 El Camino Dr. #100, Beverly Hills, CA 90210 310.786.8777
Mitchell Silberberg	www.msk.com
Morris Yorn	2000 Avenue of the Stars, 3rd Floor, Los Angeles, CA 90067; 310.319.3900
Myman Greenspan Fineman	www.mymangreenspan.com
Nelson Davis Wetzstein	www.ndwlawfirm.com
O'Melveny Myers	www.omm.com
Reed Smith	www.reedsmith.com
Sheppard Mullin	www.sheppardmullin.com
Sloane Offer	9601 Wilshire Boulevard, Suite 500, Beverly Hills, CA 90210; 310.248.5100
Stone Meyer Genow Smelkinson & Binder	9665 Wilshire Blvd, Ste 510, Beverly Hills, CA 90212 310-285-9604
Stroock Stroock & Lavan	www.stroock.com
The Point Media	www.thepointmedia.com
Ziffren Brittenham	1801 Century Park West, Los Angeles, CA 90067 310.552.3388

Selected Recent New California Offices

<u>Firm</u>	<u>New Office Location</u>
Arent Fox	San Francisco
Alston & Bird	Los Angeles/Silicon Valley
Arnold & Porter	Silicon Valley
Baker Botts	Silicon Valley
Barnes & Thornburg	Los Angeles
Baron & Budd	Los Angeles
Blank Rome	Los Angeles
Boies Schiller	Santa Monica
Buckley Sandler	Los Angeles
Cooley	Santa Monica
Constangy Brooks & Smith	Los Angeles
Covington & Burling	Silicon Valley
Curley Hessinger & Johnsrud	Silicon Valley
Dechert	Los Angeles
Diamond McCarthy	Los Angeles
Duane Morris	Silicon Valley
Edwards Wildman	Los Angeles, Orange County
Faegre Baker Daniels	Silicon Valley
Gonzales Saggio & Harlan	Los Angeles
Greenberg Traurig	San Francisco
Haynes and Boone	San Jose/Irvine
Hogan Lovells	Silicon Valley

Selected Recent New California Offices-Continued (page 2)

Jenner & Block	Los Angeles
Jun He Law Offices	Silicon Valley
Kasowitz Benson	Los Angeles
Kaye Scholer	Silicon Valley
Kelley Drye	Los Angeles
Kilpatrick Townsend	Oakland, San Diego, San Francisco, Silicon Valley and Walnut Creek
King & Spalding	San Francisco/Silicon Valley
Kirkland & Ellis	Silicon Valley
Lathrop & Gage	Los Angeles
Leech Tishman	Los Angeles
Lewis Roca Rothgerber	Silicon Valley
Lowenstein Sandler	Silicon Valley
Lucosky Brookman	Los Angeles
McGlinchey Stafford	Orange County
McKenna Long (merged w/Luce Forward)	Los Angeles, Orange County, San Diego and San Francisco
McKool Smith	Los Angeles
Meckler Bulger	San Francisco
Messner Reeves	Los Angeles
Ogletree Deakins	San Diego
Outten & Golden	San Francisco
Pepper Hamilton	Silicon Valley, Los Angeles
Polsinelli Shughart	Los Angeles
Procopio	Silicon Valley
Reed Smith	Silicon Valley

Selected Recent New California Offices-Continued (page 3)

Sheppard Mullin	Silicon Valley
Sidley & Austin	Silicon Valley
Snell & Wilmer	Los Angeles
Step toe	Silicon Valley
Thompson Coburn	Los Angeles
Thompson Coe	Los Angeles
Thompson & Knight	Los Angeles, San Francisco
Vandeventer Black	Los Angeles
Vinson & Elkins	Silicon Valley
Wilson Sonsini	Los Angeles
Winston Strawn	Silicon Valley
Zelle McDonough	Los Angeles